CEO Succession Planning

ASTC CONFERENCE,

MONTREAL, OCTOBER 17, 2015

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- Introduction
- The Current and Future View of Leadership and Tenure
- Emergency Succession Planning
- The State of Succession Planning
- The Board's Role in Succession Planning
- Training a Successor



ASTC member CEOs were asked to participate in a confidential survey focused on succession planning

- Over 100 CEOs responded (of around 400 surveyed), representing a crosssection of member organizations
- Most are seasoned CEOs with extensive experience in ASTC institutions
 - Over half have served in the science center, natural history or children's museum field for over 15 years
 - Most (83%) have served in a CEO-level role for at least 5 years

Leadership in the field is, by and large, stable...

...but significant turnover expected within the next 7 years

- The majority of CEO's have been in their current positions for 6 or more years
- Almost 20% have been in their current role for more than 15 years



How long in current position?

- However, 78% expect to leave their current organizations in the next 7 years
- In fact, over 1/3 expect to leave within the next 3 years



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But what if you are not leaving your position by choice?

More than 80% of survey participants do not have an emergency succession plan.

An emergency succession plan is a written, detailed plan that describes the actions members of the staff and board will take upon your immediate, unplanned departure or if you are temporarily incapacitated.



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More than 80% believe that a formal succession plan is important...

Verv important Yes Important Somewhat No important Not important Not sure 0% 10% 20% 30% 40%

How important is a succession plan?

However, over 80% do not have a succession plan.





• Of the group who intend to **depart within 3 years**, **77% do not** have a succession plan.

There are many reasons why organizations have not engaged in succession planning... but almost 2/3 cited the Board





And most of the CEO's do not consider it an important priority

The organization has other, more important, priorities right now

If we identify and promote a successor, we **may lose that person** to another institution

Naming a successor could **undermine my** position externally

Naming a successor could **undermine my authority internally**



Among the organizations that DO have a plan, 85% said it was CEO-driven (not Board-driven).



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What is the Board's role in succession planning?



Preparing a successor: What will they need to succeed?



CEOs agree that leadership skills will be most important...

... whereas the scientific, programmatic skills less so.

- #1 Vision
- #2 Personnel management / inspiring and developing a team
- #3 Emotional intelligence
- #4 Fundraising skills
- #5 (tie) Networking/external communications and Financial management

Less important:

- Government relations
- PhD or other advanced degree
- Exhibit / design expertise
- Scientific training



Questions and Discussion

